



United Nations Educational, Scientific and Cultural Organization क्षेत्रीय जैव प्रौद्योगिकी केन्द्र Regional Centre for Biotechnology

Τo,

Date: 06.04.2018

Mr. Raman Surya Territory Manager Dr. Lal Path Labs , Eskay House, 57, Hanuman Road Connaught Place, New Delhi-110001

Sub: Extension of CGHS facility.

Dear Sir,

I am writing this letter to empanelment of your laboratory for treatment of our employees and their family members who are covered under our medical scheme.

The Department of Biotechnology (DBT), Ministry of Science & Technology (Government of India) has established the Regional centre for Biotechnology (RCB) as a part of an emerging biotech bioscience cluster. It also seeks to establish collaborations with research institutions and hospitals around India, making this a national undertaking. This institute is located at NCR- Biotech Science Cluster, 3rd Milestone, Faridabad –Gurgaon Expressway, Faridabad-121001 (PO Box no. 04).

RCB is at present following the Medical Attendance rules of the Government of India for providing reimbursement of medical bills of our employees. It is now proposed to have a robust medical attendance scheme for our employees on the lines of the Central Government Health Scheme (CGHS). Accordingly, we found that you are one of the empanelled laboratory under the CGHS for various specialties.

In view of the above, we wish to empanel your laboratory as one of our recognized laboratories for treatment of our employees and their family members as per their eligibility under our medical scheme. The following would be the terms of reference for empanelment:

- 1. The employees of RCB members would be provided a Identity card to be produced on request by the empanelled hospital.
- 2. The empanelled hospital would confirm the identity and extend the rates fixed as per CGHS.
- 3. The employee or the eligible family member would make payment to the hospital and claim reimbursement for the same from RCB.
- 4. We are about 200 employees/student's as on date and we expect to grow at a very fast pace in the next 2 years. Moreover, other DBT institutions like National Institute of Immunology, National Brain Research Centre, and National Plant Genome Research Centre are also in the process of empanelling good hospitals. These would amount to about 1500 employees in total.

I will appreciate if you could communicate your decision on our proposal to get your laboratory empanelled with RCB. As RCB sisters institute THSTI is already on your panel, Vide letter dated. 18-10-2014. Moreover RCB bill has been passed by Parliament as a Institute of National Importance (copy enclosed). In case our proposal is acceptable, I will request you to communicate the terms and conditions for the same to take this further.

Thanking You.

Yours sincerely

(Bijų Mathew)

Senior Manager (A&F)

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To, Date 7.05.2018

Sr.Manager (A&F), Regional Centre for Biotechnology, NCR Sciences Biotech Cluster 3, Milestone, Faridabad- Gurgaon Expressway, Faridabad-121001,

Subject: Empanelment with Regional Centre for Biotechnology (RCB) on PAN India Network for Pathology Services at CHGS cash.

Dear Sir,

Thank you very much for choosing Dr Lal Path Labs Limited as your preferred diagnostic / Wellness partner and courtesy extended to our Territory Manager - Mr. Raman Surya.

Kindly refer your discussion with Raman Surya, we take this opportunity to introduce our organization "Dr Lal Path Labs Limited "as India's pioneer medical diagnostic lab, widely acknowledged for excellent track record of providing medical diagnostic services for over 65 years

Introduction:

Dr Lal Path Labs runs Asia's biggest National Reference Lab (NRL) testing more than 10,000 patients' samples every day at New Delhi. LPL runs another 100 state-of-the-art satellite laboratories, 75 Patient Service Centers (PSC) and about 15 00 collection centers (CC) all over India and overseas. LPL tests a total of more than 22,000 patients daily all over the country from India's largest test menu of more than 3,000 tests and panels.

Quality:

We have the distinction of being the highest accredited laboratory in India viz.

- · National Board of Accreditation for Testing and Calibration Laboratories (NABL),
- · College of American Pathologists (CAP) and
- ISO 9001:2000.

Human Resources:

To operate its state of the art instruments and carry out sophisticated tests LPL has a highly qualified, efficient, knowledgeable and a dedicated team of around 70 Pathologists, 30 Ph.D/ M.Sc scientists and 1300 support personnel.

Wide Test Menu:

Today our Lab offers 1650 different test and panels in the disciplines of Molecular Diagnostics, Biophysics, Virology, Flowcytometry, Immunophenotyping, Cytogenetics, Endocrinology, genetics, Nutrition & Metabolism, Oncology, Toxicology, Immunochemistry, Infectious Diseases, Biochemistry, Haematology, Histopathology and Cytology- it has the distinction of offering the widest range of testing parameters available under one roof in India. Over the years the pioneering efforts of LPL have resulted in bringing newer test and cutting edge technologies to India.

<u>Information Technology Platform:</u>



Information Technology Platform:

LPL is the first to use latest "Ultra" top of the line Laboratory Information Management Software (LIMS). This software has the unique ability of performing the test through barcode reading of a unique ID/ Lab number affixed on the vacutainer containing patients samples, enabling a completely hands off, on line automated testing and reporting process.

Transport of Samples:

LPL has special transport boxes for transporting samples. These boxes are airtight, contain gel packs maintaining a temperature of 2-8 degree centigrade even when the outside temperature is 40-45 degree centigrade for as long as 48 hours.

Government Recognition:

Dr. Lal PathLabs Limited is a C.G.H.S approved Laboratory and also serves many Ministries & Delhi Government Employees it is also the nodal lab for the patients referred by ECHS by the Defense Services. It is also first laboratory in India that was selected by any state government to form a Public Private Partnership (PPP).

Corporate Tie ups:

We are serving to healthcare needs of large number of companies including Public Sector Undertakings, Banks, CGHS, ECHS, Software Companies, Hotel Industry, Pharmaceutical Companies, and Automotive Companies.

Proposal:

We are pleased to inform you that upon confirmation from "RCB" "Dr Lal Path Labs Limited" shall offer, "CGHS Cash Rate discount for all serving and retired employees of RCB and their dependents on PAN India network of Dr. Lal Path Labs Limited Company owned lab and centers.

The terms & conditions applicable for the above offer are as follows:

- ➤ Identification: The employee shall come with valid Employee ID/Referral letter/Office ID proof. For dependent relation proof will be required.
- Checkups can be done at our Pan India Company owned Satellite Lab's and PSC's as per list attached.
- Payment: Payment shall be made by employee at the time registration.
- Discount cannot be applicable on CNI Investigations, Packages & Net rates
- Validity of Contract: The above relationship is valid till 31.03.2020.

Assuring you the best of services at all times

Should you require any assistance kindly contact to Mr. Raman Surya on Mobile: -9205285331 & Email-raman.surya@lalpathlabs.com

Thanks & Regards

For Dr Lad Path Labs Limited

K.Vikram Singh Adhikar

AGM - Sales





United Nations Educational, Scientific and Cultural Organization क्षेत्रीय जैव प्रौद्योगिकी केन्द्र Regional Centre for Biotechnology

Date: 28.05.2018

RCB/Hospital Empanelment/2016/ Admn.

To,
Mr. Raman Surya
Territory Manager
Dr. Lal Path Labs
Eskay House,57, Hanuman Road
Connaught Place, New Delhi -110001

Sub:-Empanelment of Dr. Lal Path Labs for employees and beneficiaries of Regional Centre for Biotechnology Faridabad.

Sir,

With reference to your letter dated 07.05.2018, I am to convey the acceptance of the Executive Director, Regional Centre for Biotechnology, Faridabad, established by Department of Biotechnology, Government of India to empanel your Laboratory for the staff, their dependents and students for getting Pathology services at CGHS rates.

The above facility may please be accorded to all staff, students or dependents on production of a valid ID card provided by RCB. A confirmatory mail will be highly appreciated.

Yours sincerely

(Biju Mathew) Senior Manager (A&F)